

Legal Tech Consultancy

Independent advice and support on which and how legal tech solutions effectively support your organization and its workflows.



LEGAL WING

Legal Wing
Prof. W.H. Keesomlaan 12
1183 DJ Amstelveen
info@legalwing.nl
020 3053811

www.legalwing.nl



LEGAL WING LEGAL TECH CONSULTANCY

Many legal departments struggle with a contracting process challenged by increasing volume and complexity, have difficulty to find documentation, have limited visibility into deal flow, and experience administrative burdens. Whether looking to improve your contract generation workflow, effectively utilize your Contract Lifecycle Management or simply implement an eSignature solution. Choosing the right legal tech solution that works for you is a real challenge. In close collaboration with your legal team members, we identify the appropriate obstacles and then tailor our advice to your needs and priorities.

Consultancy, training and implementation

By remaining agnostic as to which technology our clients use, we are able to provide honest advice on how different technologies may support workflows or whether utilizing additional technology would help at all. After choosing the right software, we help you with training of both software and staff for a smooth implementation. We ensure Legal Tech is widely supported and especially deployed and used in the long term.

Research and consultancy

- Problem identification and software research
- Determination of IT- and financial requirements
- Guidance from longlist to shortlist
- Software comparison through demo and trial sessions
- Provide solution that fits best to your innovation strategy

Training and implementation

- Tailored software training to meet the needs of your practice
- Creation of playbooks and templates
- Training and onboarding of team members for software usage
- Adoption of legal tech in your practice
- Assistance with the implementation and integration of your active contracts

Pricing

No organization is the same. Which means no consultancy or implementation project will be. We offer pricing that fits your budget and needs. Varying from:

- Project based fixed pricing
- Price per consultancy day

Added Value

We know what's out there in the legal tech market, so you don't have to waste time finding out. We guide you through the process of selection and implementation, take on the workload, ensure a smooth and quick implementation and adoption of the new technology. All while you keep focus on your organization and the things that actually deserve your time and knowledge.

Humanizing Legal Tech

We believe in the thoughtful, human approach to both business and legal tech. Without a human aspect, technology would not have the potential to effectively support your organization and process flows. Though we focus on tech, we will always need people for decision making, high level legal review, training and implementation. Legal tech will not steal your work, it will make it more enjoyable when utilized effectively.



LEGAL WING



4 questions we ask every client

What problem are you trying to solve?

Software and SAAS providers claim to have a solution for almost every problem. But that does not imply their solution is also the solution to your problem. Before you start your (re)search, formulate an objective. The process you want to improve and why, or the problem you want to solve utilizing legal tech. Once you know what qualifies as a 'good solution', you can see through the wilderness of providers and pick a software that works for you. Bare in mind that Legal Tech is only a means to an end.

Who will be working with this tool?

Not everyone is equally tech-savvy. Learning new habits and using new systems can be challenging. Consider who will be using this solution. Systems that are too complex are often counterproductive and make full integration difficult. Or consider working with an Alternative Legal Tech Service Provider. Because do you really need to work with the tools yourself on a daily basis, or are the results generated sufficient for your increased efficiency?

What is your expected Return-on-investment?

Implementation of legal tech should not purely be time- and cost-driven. It may as well increase accuracy, free resources for more in-depth legal work and show opportunities you weren't aware of. We believe you can add value to your organization by effectively utilizing the correct software. By generating smart insights that may be relevant for another department, by acting proactively and preventing legal issues in time, by making the work of colleagues more efficient. This 'profit' is also part of your ROI.

What language does the software need to speak?

We're not talking about actual languages like Dutch or English, but technical languages. Do you require the software to communicate with other systems already used in your organization? Not all software systems communicate well with each other. What a disappointment would it be if your contract generation tool does not correspond with your contract repository and still requires a whole bunch of manual downloading and uploading.